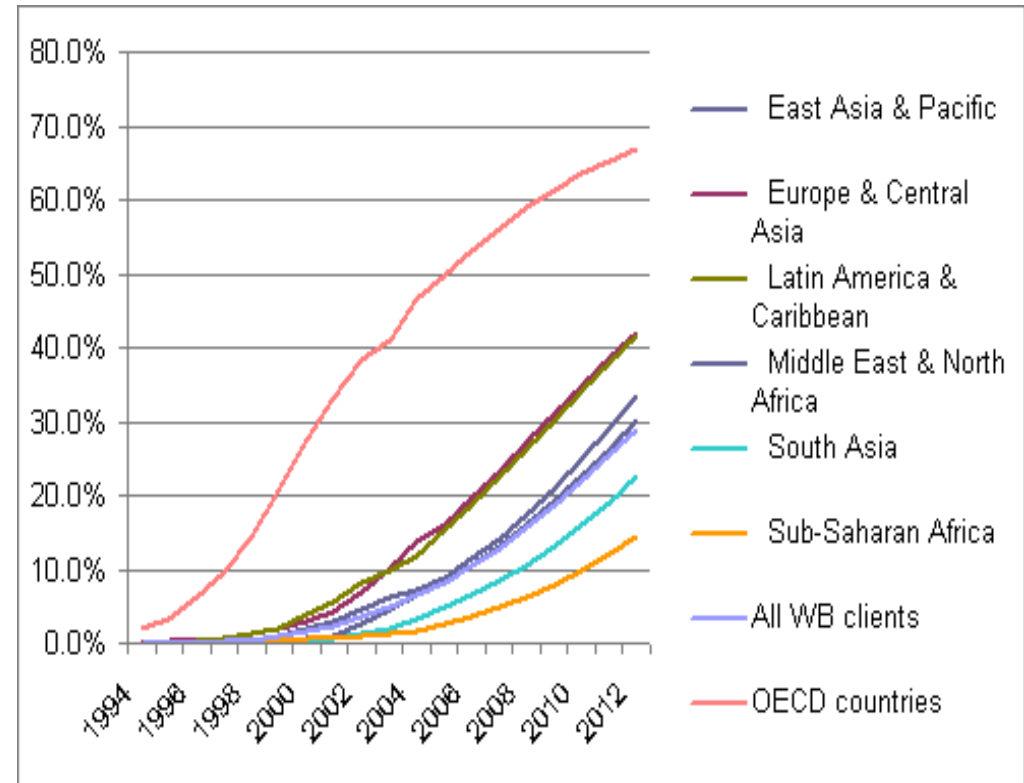


Remarks by Mark Fleeton, CEO
Development Gateway Foundation

<http://www.dgfoundation.org/>

USAID Global Development Commons Forum
Tuesday, November 27, 2007
Washington, D.C.



Who We Are

- Independent World Bank spin-off, launched in 2000
- Based in Washington DC with about 60 staff globally
- FY 07 budget: USD 10 million
- Donors include Australia, China, Germany, India, Italy, Japan, Luxembourg, Microsoft, Intel, CSIS, Hewlett Foundation and the World Bank
- Development Gateway International based in Brussels



What We Do

Use information technology to
avoid 'reinventing the wheel' in
development

Focus on aid and development
effectiveness

Two main areas:

- Strengthening key country systems
(procurement, financial
management, statistics)
- Knowledge sharing

Main audience: Development
practitioners



What We Do

Main DGF programs:

- E-procurement: USD 700 billion advertised in 24 languages on dgMarket
- Aid management: Aid Management Platform implemented in 8 countries (Bolivia, Burundi, Burkina Faso, DRC, Ethiopia, Mali, Montenegro and Tanzania)
- Online communities of practice: 29 knowledge-sharing communities with 3 major language initiatives (Arabic, Chinese and French)
- Network of 48 country and regional gateways



Lessons Learnt

- Governments are ill-suited to work directly in the GDC
- Be as open as possible. 'Wikipedia' models are best
- Don't over-strategize, but look for strategic opportunities
- Focus or get "lost in space"
- Avoid the "build it and they will come" approach
- Minimize risks and costs through open source software, open standards, and common systems
- Be serious about M&E but realistic about 'outcomes-based' M&E
- Get over the ICT prejudices